http://www.capelightcompact.org/TownReports.htm

Town Name: Eastham Program Period: 2013 Current Dates: 03/04/43

Current Dates: 03/01/13 - 03/31/13 Cumulative Dates: 01/01/13 - 03/31/13

| Program                           | Current Period        |              |                             | Cumulative for Reporting Period |                        |          |            |           |
|-----------------------------------|-----------------------|--------------|-----------------------------|---------------------------------|------------------------|----------|------------|-----------|
|                                   | Annual<br>kWh Savings | Actual       | Unique Customer<br>Accounts | Annual                          | Actual Unique Customer |          |            | Actual %  |
|                                   |                       | Expenditures |                             | kWh Savings                     | Expenditures           | Accounts | Budget     | of Budget |
| Low-Income New Construction       | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| Low-Income Single-Family          | 3,048                 | 3,612.00     | 4                           | 3,048                           | 3,612.00               | 4        | 28,680.98  | 12.6%     |
| Low-Income Multi-Family           | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| LI Subtotal                       | 3,048                 | 3,612.00     | 4                           | 3,048                           | 3,612.00               | 4        | 28,680.98  |           |
| LI % of Total                     | 94.8%                 | 94.8%        | 80.0%                       | 73.4%                           | 71.5%                  | 26.7%    | 16.1%      |           |
| Residential New Construction      | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 2,750.71   | 0.0%      |
| Residential Multi-Family Retrofit | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| Res Home Energy                   | 0                     | 0.00         | 0                           | 0                               | 787.38                 | 1        | 104,131.25 | 0.8%      |
| Energy Star HVAC                  | 168                   | 200.00       | 1                           | 168                             | 200.00                 | 1        | 0.00       | 0.0%      |
| Energy Star Lighting              | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| Energy Star Appliance             | 0                     | 0.00         | 0                           | 936                             | 450.00                 | 9        | 0.00       | 0.0%      |
| Res Subtotal                      | 168                   | 200.00       | 1                           | 1,104                           | 1,437.38               | 11       | 106,881.96 |           |
| Res % of Total                    | 5.2%                  | 5.2%         | 20.0%                       | 26.6%                           | 28.5%                  | 73.3%    | 59.9%      |           |
| C&I New Construction              | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| C&I Govt New Construction         | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| C&I Large Retrofit                | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| C&I Govt Large                    | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| C&I Small Retrofit                | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 29,034.03  | 0.0%      |
| C&I Govt Small                    | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 13,748.36  | 0.0%      |
| C&I Products & Services           | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 0.00       | 0.0%      |
| C&I Subtotal                      | 0                     | 0.00         | 0                           | 0                               | 0.00                   | 0        | 42,782.39  |           |
| C&I % of Total                    | 0.0%                  | 0.0%         | 0.0%                        | 0.0%                            | 0.0%                   | 0.0%     | 24.0%      |           |
| Report Total                      | 3,216                 | 3,812.00     | 5                           | 4,152                           | 5,049.38               | 15       | 178,345.33 |           |
| Budget Comparison                 |                       |              |                             |                                 | 4,399.38               |          | 178,345.33 | 2.5%      |